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BUSINESS LAW PRACTICE GROUP

Jackson & Campbell has served the legal needs of businesses, trade and professional associations, tax-exempt public charities and private foundations for over a century. The firm combines a sophisticated national practice with a well-established general practice at the local and regional levels. Our attorneys represent clients in sophisticated corporate, tax, and commercial issues. We work closely with clients in organizing new business entities. We advise mature, corporations, partnerships and limited liability companies on formation, structure, operations and regulatory compliance, and assist our clients develop and execute Federal and state tax planning strategies. As business advisors, we regularly represent clients in financing matters, including public offerings and private placements of securities, as well as business succession for closely-held businesses. The firm has significant experience in handling mergers and acquisitions for its business and real estate clients. Counsel is also provided on securities (broker-dealer), copyright and trademark issues. The firm also assists foreign companies with business operations in the United States and those seeking to enter the U.S. market. Our attorneys counsel these clients on U.S. business, tax, regulatory, and liability issues.

Our clients represent dozens of industries, including:

- Real Estate
- Health Care
- Telecommunications
- Construction
- Manufacturing
- Professional Services
- Residential and Commercial Mortgage Lending
- Publishing
- Non-profit Associations and Charitable Foundations

As business advisors, we regularly counsel clients in the following areas:

Business Advice/Transactions

- Forming new businesses
- Mergers and acquisitions
- Purchases and sales of businesses
- Commercial real estate transactions
- Domestic & international joint ventures
- Entering U.S. markets
- Financing
- Negotiation of debt and equity financings
- Private and public offerings of securities
- Creative financing
- Equipment leasing
- Employment agreements

Non-Profit Entities

- Formation
- 501(c) filings – Applications for exemption
- Unrelated Business Income Tax
- General business advice
- Compliance with 501(c)(3) regulations

Taxation

- Federal and state tax planning
- Represent clients before the IRS and the Treasury Department
- Assist in minimizing overall tax burden
- Advise tax-exempt organizations
- Review life insurance policies and similar products for tax significance

Compliance

- Copyright and trademark
- Trade regulation and antitrust
- Employment counseling and litigation